



Custom Business Value Assessment: Mid-Sized Health System

12/19/2024



Report Overview

Ntracts helps clients save by uncovering cost-saving opportunities through contract visibility and proactive monitoring, mitigating compliance risks, and enhancing operational efficiency and streamlining contracting processes through Ntracts, by accelerating the clinician onboarding process.



Financial Benefits are broken down into four categories including avoiding unintentional renewals, proactive contract monitoring, preventing payment on expired contracts, and vendor consolidation which is achieved through use of effective contract management.



Resource Reallocation is directly achieved by streamlining legal, contracting, and administrative tasks, Ntracts accelerates contracting processes and creates resource efficiencies, allowing for reallocation of responsibilities.



Revenue Impact by accelerating the clinician onboarding process organizations can also realize increased revenue.



Your Inputs

Your **Active Contract Count**:

2,000

Your **Average Total Value**
per Contract:

\$55,000

Your **Average Term** of Active
Contracts in Years:

5

Your **Count of FTEs** Involved
in the Contracting Process:

4

Your Annual **Count of Clinicians**
Onboarded:

20

The Average Number of Days it
Takes You to Onboard a Clinician:

30



Your Estimated Financial Benefit

\$1.2M

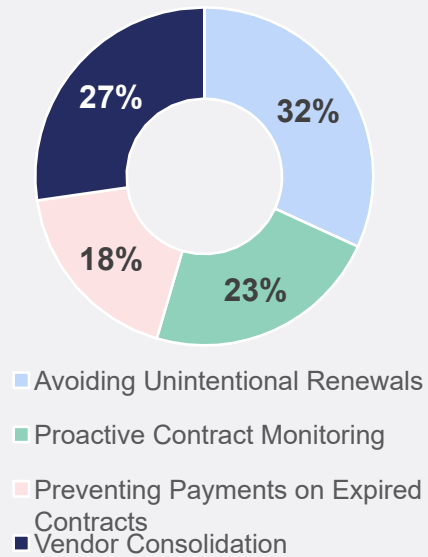
Financial Benefit

Using Ntracts, your organization could **realize \$1,210,000 in the next 12 months in financial benefit**, that's \$4,730,000 over a five-year term.

Benefits Over Time



Your Custom Savings by Value Category	Annual Benefit
Avoiding Unintentional Renewals ^{1,3}	\$385,000
Proactive Contract Monitoring ^{1,3}	\$275,000
Preventing Payment on Expired Contracts ³	\$220,000
Vendor Consolidation ²	\$330,000
Total Annual Benefit	\$1,210,000



¹Assumes \$22,000,000 Average Annual Contract Spend

²Assumes Ntracts influences Vendor Consolidation in year 1.

³Customer survey data shows an average of 5% savings of total contract value once applying CLM best practices. Dollar amount shown attributes a portion of those identified savings generated by the Ntracts solution.

Your Estimated Resource Impact



3,370

Hours of FTE
Administrative Work
Saved Annually

\$113,400

Financial Impact of
Redistributing Resource
Allocation

45%

Estimated Time
Savings

This data utilizes the following figures:

- FTEs: 4
- Hours per FTE annually: 2,080
- FTE hourly amount: \$33.65
- Time spent on contracting tasks: 90%
- Time savings via Ntracts: 45%



Your Estimated Revenue Impact

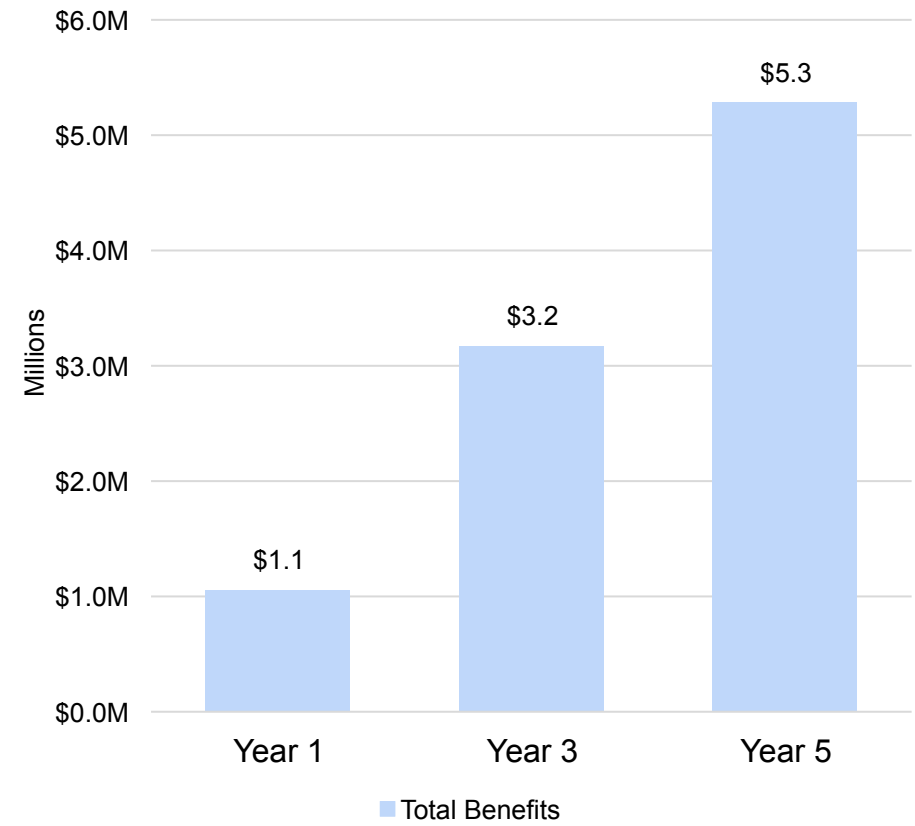
\$1,056,644/annually

Revenue Impact by Ntracts Due to
Clinician Onboarding Acceleration

This data utilizes the following figures:

- Clinicians onboarded annually: 20
- Ntracts' CLM expedited process by 5 days
- Median patient revenue per year per clinician: \$2,535,946
- Number of working days: 240

Revenue Impact Over Time





Summary

Uncover your cost-saving and revenue generating opportunities with Ntracts CLM:

- Contract visibility
- Proactive monitoring
- Mitigating compliance risks
- Enhancing operational efficiency

**Contact our team for a detailed ROI report further tailored to your organization.
info@ntracts.com**

